



FY2023 ANNUAL REPORT

In the same way, let your light shine before others, that they may see your good deeds and glorify your Father in heaven.

Matthew 5:16

Dear Friends,

This last year at Bethesda has been one heck of a ride! As I look back at the past year, it is amazing how much Bethesda has grown to better serve our East Texas community.

The healthcare needs of our neighbors continue to grow but we have worked diligently to keep pace. From our healthcare providers, to our Hangers of Hope store employees, to the Bethesda Alliance and the board of directors, the entire Bethesda team is grateful to supporters like you who have made this growth possible. Your dollars, your store donations, and your prayers have bolstered our spirit and fueled our passion to bring healing and hope to underserved East Texas families by providing accessible healthcare. We know that we. quite literally, could not have done any of this work without you walking beside us - thank you!

Perhaps the most exciting addition this year has been the expansion of our practice to include pediatrics. Bethesda Pediatrics has been a tremendous success and point of pride for our clinic. Dr. Price runs Bethesda Pediatrics with an expert hand and a huge heart. We are blessed to have him at the helm making sure our youngest patients receive the best care available so they can thrive and grow into all that God intended.

We also expanded our Lindale clinic. Not only did we expand our physical footprint and our hours in Lindale, we have also been able to expand the services offered at the Lindale clinic. This expansion allows us to better serve the Lindale community. If you are over that way, please stop by to take a look.

Likewise, we added a THIRD Hangers of Hope store. As you will see in this report, our Hangers of Hope stores provide a significant source of funding to our clinics and allow Bethesda to diversify our funding sources -- making us a stronger organization. Every time you donate to or purchase from one of our Hangers of Hope stores, you are supporting Bethesda.



A Letter From Shannon Dacus

While we've been busy growing, we have not wavered from our mission or lost sight of the dayto-day work that must be done. As you will see in this report, Bethesda is a strong and vibrant organization. We are ever-mindful of the future and we work daily to ensure that we are ready to serve our East Texas families' healthcare needs with you by our side.

Serving as your board chair has been a heartfelt blessing to me. I know from my own childhood how the support of organizations like Bethesda and individuals like you can make the difference in a family's life as it struggles with the basic necessities of life, especially healthcare. I am grateful to the Bethesda team and the board of directors for trusting me with part of such a beautiful community asset. And thank you for your confidence and support as we move into the next chapter at Bethesda.

Shannon Dacus President \

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A Letter From Dr. John

Dear friends.

As we reflect on the past year at Bethesda Health Clinic, we are filled with gratitude and pride for the incredible achievements we have accomplished together. The increase in volunteers has been nothing short of inspiring, showcasing the unwavering support and engagement from our community. Each volunteer has played a crucial role in our mission, helping us extend our reach and provide essential services to those in need.

Our successful fundraising efforts have further bolstered our capacity to serve the underserved families in East Texas. Through your generous support, we have strengthened our programs and resources, enabling us to enhance the overall well-being of our community members. This collective effort has not only provided immediate assistance but has also laid the groundwork for sustainable growth and impact for years to come.

One of the most significant milestones this year has been the launch of Bethesda Pediatrics.

This initiative reflects our steadfast commitment to children's health. and our holistic care ethos. We understand that healthy children are the foundation of a thriving community, and we are dedicated to ensuring that every child has access to quality healthcare.

I want to take this opportunity to express my heartfelt appreciation for our dedicated staff, volunteers. and donors. Your passion and commitment have created a compassionate and inclusive environment at Bethesda Health Clinic, where everyone is welcomed and cared for with dignity and respect.

As we look ahead, let us be inspired by the progress we have made and continue to work together to foster healthier communities through faith-driven healthcare. Your involvement is vital to our mission, and we encourage each of you to remain engaged and supportive as we strive for even greater achievements in the coming years.

Together, we can make a lasting difference in the lives of those we serve. Thank you for being an integral part of this journey.

With Gratitude, Dr. John English



Our Mission and Core Values

OUR MISSON

We are a Christ-centered ministry that provides affordable, high-quality healthcare for hard-working underserved East Texas families.

OUR VISION

Our vision is to serve and honor Christ by inspiring our neighbors to live an abundant life.

OUR IS TO LOVE THOSE IN NEED KINGDOM WITH EXCELLENT CARE TO PURPOSE POINT THEM TO JESUS.

WHAT WE BELIEVE



WE ENGAGEOUR COMMUNITY

"A good name is more desirable than great riches;"

WE DELIVERTHE UNEXPECTED

"Well done, good and faithful servant"



WE VALUEEVERY PERSON

"Love one another, be compassionate and humble"

OUR SERVICES

Medical Care

Primary Care Specialty Care Women's Health

Dental Care

General dentistry Dental hygiene Extractions Root canals Partial dentures

Mental Health

Counseling

Medication Assistance

Access to life-saving prescriptions like inhalers, insulin and psychiatric medicine.

Adult Medical **Statistics**









Women's Health

Medical Community Value

Total amount of donated medication (PAP Program)

PATIENT SPOTLIGHT: Erick's Story

Erick Vargas faced unimaginable trauma at a young age. As an adolescent, he woke up to the devastating sight of police in his home, after his abusive father had tried to take his mother's life. This traumatic event marked the beginning of years of emotional struggles. After spending two years in protective custody with his mother, Erick still felt overwhelmed by hopelessness. As an adult, he sought help, but without insurance, treatment seemed out of reach. He struggled with weight issues and bipolar disorder, unable to sleep more than 3-4 hours a night.

Then, Erick found Bethesda, thanks to a friend's recommendation. "I came to Bethesda as a last-ditch effort." Erik shared. "I told her, 'If this doesn't work, I'm going to end it all.' It was a do-or-die situation." During his first appointment, Erick was brutally honest with his provider, opening up about his past trauma and suicidal thoughts, hoping for one last chance at recovery. With your support, Bethesda immediately placed him on medication, and he began seeing a counselor.

"I was in a fight for my life," Erick recalled. "The medication helped me get a foothold in managing how I felt. I took it and ran." Though Erick had always enjoyed physical activity, it alone wasn't enough to overcome his depression. However, after starting treatment, he shifted his mindset. Instead of using exercise as a way to end his life, he now worked out to build strength and extend it. "Within the first three months of taking medication, my suicidal thoughts went from being a daily occurrence to maybe once a week," Erick said. "Everyone around me noticed the change. Today, it's hard to believe I was ever in that dark place."

"I really give a lot of my success to Bethesda, because the people here literally gave me my life back and I am happy to be alive now."

"People see me as a positive person and a happy person, and I didn't think that was possible. Everything is wonderful and I actually feel emotion now. Before I got help, I was literally numb."

"Even when bad things happen, I know I'll be okay." Without the support of Bethesda, Erick wouldn't have been able to afford the treatment he needed. With no insurance, the cost of seeing a doctor and a counselor would have been out of reach. Thanks to your generosity, Erick was able to turn his life around.

In the U.S., an average of

9.6%

of adults are uninsured but in Smith County, that number is nearly double at

18.6%!

This means thousands of our neighbors are unable to access essential medical care. With your help, they find life-changing healthcare at Bethesda.





James had been facing a silent struggle for years. Over the past 4-5 years, he slowly began to lose his hearing due to prolonged exposure to loud machinery from his work as a self-employed individual. Jackhammers, firearms, and the daily roar of equipment had taken a toll on his hearing. Soon, even the simplest conversations became a challenge.

For James, the physical effects were only part of the story. The emotional burden of his hearing loss was far more overwhelming. He found himself raising his voice just to communicate with others, and even then, understanding what people were saying was nearly impossible. It became a source of frustration, confusion, and embarrassment, not just for James, but also for his wife, who is also one of our patients at Bethesda Health Clinic.

The cost of hearing aids—\$3,000—was simply out of reach for James. As a self-employed individual, he couldn't afford the necessary technology that could restore a sense of normalcy to his life. But thanks to the generous donations to Bethesda Clinic, James received repurposed hearing aids that gave him a new lease on life.

A volunteer audiologist at Bethesda repurposed donated hearing aids that made James' life immensely more enjoyable.

With his new hearing aids, James was overjoyed to experience the world in a way he hadn't in years. One of the first things he mentioned was hearing the birds singing outside—a sound that had once been lost to him. His gratitude is immeasurable, and his relief is palpable. The hearing aids didn't just restore his hearing; they restored his confidence, his dignity, and his ability to engage with the world around him.

This transformation wouldn't have been possible without the support of our donors. James can now fully participate in conversations with his wife, friends, and colleagues, and he can hear the world in all its beauty once again.

James's story is just one of many. With your continued support, we can ensure that others who are facing similar challenges receive the care they need.

Adult Dental Statistics

2,228

Total Dental Hygiene Visits

4,135

Total Dental Non-Hygiene Visits

Dental Community Value

\$1,197,531

Meet Bethesda's Newest Dentist, Dr. Erika Oguanobi aka Dr. O

Dr. Erika Oquanobi joined Bethesda in 2024, bringing over 20 years of experience in providing exceptional dental care. She earned her Doctor of Dental Surgery degree from Baylor College of Dentistry before completing a residency with the U.S. Navy in Norfolk, VA. Dr. Oquanobi served on active duty at Camp Lejeune Marine Corps base in North Carolina, further honing her skills.

She shares, "The most fulfilling aspect of my work is the ability to help others. People often dread going to the dentist, but I take pride in providing pain-free care that makes a difference. Being able to offer services to those in need is what has always motivated me."



I I felt very welcomed here by the friendly staff members. There was no wait time to see the dentist. This was my very first visit, and I was only supposed to get x-rays, an exam and a treatment plan, but I had a tooth that needed to be repaired and she was kind enough to do the work that day. She did a beautiful job. I would gladly recommend this dental practice to anyone seeking quality, affordable care. Gail Yarbrough

PATIENT SPOTLIGHT: Marcia Dewberry

Marcia Dewberry had been enduring excruciating pain for days, unsure where to turn for relief. In desperation, she reached out to Bethesda and was amazed when she was able to see Dr. Erika Oguanobi the very same day. From the moment she arrived, Dr. O made her feel welcomed and at ease, offering not only her expert care but also a compassionate, calming presence.

But it wasn't just Dr. O's care that left a lasting impression on Marcia. As she sat in the waiting area, Byron Hubbard, an admissions volunteer, noticed her distress. Without hesitation, he offered to pray with her, providing comfort when she needed it most. He also handed her a copy of Steps to Peace with God by Billy Graham, offering further solace during a difficult time.

"Bethesda has done everything to try to help me and I am so grateful."



Pediatrics

About Bethesda Pediatrics

Bethesda Pediatrics was established in 2023 as an expansion of Bethesda Health Clinic, following the integration of St. Paul Children's Medical and Dental Services. This strategic move allowed us to broaden our impact and provide enhanced pediatric care to better serve the children in our community.

Continuing the legacy of serving the underprivileged and uninsured, and with your generous support, Bethesda Pediatrics remains committed to offering affordable care through a sliding fee scale. We believe every child, regardless of financial status, deserves access to quality healthcare, and we work tirelessly to eliminate financial barriers to ensure that all children receive the care they deserve.

Led by Pediatrician Danny Price, Bethesda Pediatrics serves over 6.000 kids each year with primary care, dental and mental health services. Most of the children are on Medicaid or uninsured, which fall below 300 percent of the federal poverty level.

A note from Dr. Danny Price:

"We are a faith-driven clinic with the mission of serving children in the name of Christ. My hope and vision is that everyone who cares about Bethesda will embrace this ministry, understanding that we're continuing to support the same families while also caring for the children and the most vulnerable among them. It is truly a privilege to be part of their lives."



Number of Pediatric Patient Appointments

Medical Dental 4,348

Number of Immunizations

12,890

Top Counties served:

Smith, Henderson, Van Zandt, Wood, Gregg, Cherokee, Anderson

Did you know?



Bethesda Pediatrics is proud to be a recognized Foster Care Center of Excellence, a distinction earned through our commitment to delivering high-quality, comprehensive care for children in foster care. As part of the Superior HealthPlan's Foster Care program, we are dedicated to improving the lives of children and youth by offering specialized expertise and a collaborative

approach. Our clinic partners closely with primary care providers, foster parents, behavioral health specialists, the Department of Family and Protective Services (DFPS), and child-placing agencies to ensure that every child receives the care they need.

Bethesda Pediatrics meets over 60 rigorous criteria, including quality improvement initiatives, staff training, and program processes.

Hangers Hope



Hangers of Hope: Supporting Bethesda Health Clinic and Expanding Access to Care

Hangers of Hope is a vital part of Bethesda Health Clinic's mission to provide affordable healthcare to underserved individuals and families in the community.

> Through the generous donations of gently used clothing and goods, and the support of dedicated volunteers and customers, Hangers of Hope helps fund critical healthcare services, including pediatric care, adult health services, and much more!



Exciting Growth: A Third Store to Serve More Families

In November of 2023, Bethesda Health Clinic celebrated a major milestone with the opening of its third Hangers of Hope store, located on S. Broadway at the former Steinmart facility. This new location is specifically designed to help fund the clinic's growing

pediatric services and provide affordable medical care to families in need.

A Community Effort

The opening of the third Hangers of Hope store is a testament to the incredible support of the community. From clothing donations to volunteer efforts and loyal shoppers, Hangers of Hope is powered by the generosity of those who want to make a positive impact. Each donation, each visit to the store, and every volunteer hour contribute directly to Bethesda Health Clinic's ability to provide life-changing healthcare to individuals in need.

With this new store, Bethesda Health Clinic is one step closer to meeting the growing healthcare needs of families in the community. Every purchase made at Hangers of Hope helps fund affordable medical care for children, ensuring that every family has access to the care they deserve, regardless of their financial situation.

203,713 Total number of transactions

\$23.90 Average sales per customer

> 56,335 Number of donations

Did You Know?

Hangers of Hope received more donations

than the populations of Athens, Jacksonville, Kilgore, Bullard and Lindale, combined!



If you thrifted just one pair of jeans each year,

> you would save around 1800 gallons of water!



Hangers of Hope Locations:

Superstore & Donation Center 920 WSW Loop 323 Tyler, TX 75701

Highland Village Store & Donation Center 3826 Troup Hwy, Suite J Tyler, TX 75701

Hangers of Hope Broadway Store & Donation Center 2125 S Broadway Ave, Tyler, TX 75701

Volunteers

Did you know?

You would have to work a full-time job for over five years to reach our total number of volunteer hours!



Volunteer Feature: Diana Patterson, PA

Diana Patterson is a dedicated Physician Assistant (PA), with a passion for both her profession and the community she serves. Diana's journey to becoming a PA is unique, having first explored a career in education before transitioning into medicine. Today, her work helps uninsured women navigate their health and wellness, from routine exams to more complex female-related issues.

A Passion for Women's Health

Before becoming a Physician Assistant, Diana earned a degree in Elementary Education and taught first grade for three years. While she loved working with children, Diana found herself drawn to medicine. With a deepseated interest in health and care, she decided to return to school to pursue her dream of becoming a PA.

For several years, Diana worked in pediatrics, but it was her transition to women's health that truly ignited her passion. "Women's health is my love!" Diana says. "Women are such a crucial part of our communities, and most women take care of everyone around them, often at the expense of themselves. So I love being able to take care of them." This deep

empathy for the women she serves fuels her commitment to providing compassionate care at every step of the way.

Bethesda's Mission: A Source of Inspiration

Diana's connection to Bethesda goes back many years, long before she became a Physician Assistant. She volunteered at Bethesda before beginning her PA education, and she remains inspired by the mission of the organization. "I've always loved the mission of Bethesda. I love getting to take care of women," she says.

Bethesda's commitment to underserved women resonates with Diana, who has seen firsthand the powerful impact of the organization's various programs. "There are so many amazing programs and people who have a heart for volunteering and giving back," she explains.

What stands out most to Diana about Bethesda is its special culture. "The employees and volunteers work together and encourage and appreciate each other," she says. "The patients are so grateful." This sense of community and camaraderie is something Diana treasures, as it creates an environment where everyone—from staff to patients—feels valued.

Outside of her work and volunteer efforts, Diana enjoys spending time in nature. Whether it's walking or running outdoors, she finds peace in being active. Diana is also an avid reader and involved with her three daughters' schools and extracurricular activities.

Diana Patterson's commitment to caring for women and girls of all ages is evident in every aspect of her career, and we are so grateful for her support of our patients!

Volunteer Numbers



15,601Total number of Volunteer hours



Volunteer Feature: Danielle Prichard. Volunteer Medical Assistant

Danielle Prichard's journey into volunteering is driven by a deep desire to give back to a community that has given her so much. With a heart for service and a background in biology, Danielle's role as a Volunteer Medical Assistant allows her to make a meaningful impact in the lives of Bethesda patients.

What inspired you to volunteer?

Danielle's motivation for volunteering is rooted in her belief in the power of kindness. "I wanted to find a way to give back to a community that has given me so much. Kindness is truly contagious and I wanted to pay it forward," she shares. Her decision to volunteer specifically at Bethesda stems from her personal connection to the patients. "I wanted to be part of a patient-centered team that provides quality healthcare and improves health outcomes," Danielle explains.

What do you learn about our community by volunteering?

Through her time at Bethesda, Danielle has come to recognize the unique role the organization plays in addressing the unmet healthcare needs in the community. "Bethesda specifically is truly meeting the unmet needs of many in our community through comprehensive and collaborative healthcare," Danielle says. She also highlights the holistic approach the team takes, not only relying on traditional medicine but also offering education, health literacy improvement, support, counseling, and personalized care. Danielle has been particularly moved by the spirit of service she sees in the community. "Our community is filled with people that have a heart for service and that we all embrace that we are better together."

Do you have any other hobbies?

When she's not volunteering, Danielle continues to fuel her passion for learning. "I am a forever student," she says, "and I appreciate that in healthcare there is always something to learn or something to improve upon." With a background in biology, Danielle also enjoys spending time in nature and observing wildlife. In addition to her scientific interests, she enjoys various athletic pursuits, including skiing and snorkeling, which allow her to stay active and explore new environments.

How would you describe our culture and our patients?

Danielle is quick to point out the special culture that defines Bethesda. "Bethesda has a culture of Christcentered care with immense compassion," she says. "Everyone at the clinic has a heart for giving and

sharing their knowledge and gifts to the community." This environment of mutual support and appreciation has left a lasting impression on Danielle. "I have never been in a workplace where I feel so appreciated," she shares.

The patients Danielle serves are equally inspiring. "The patients all have remarkable stories and they are truly a joy to serve," she says. "Every single patient I encounter is so appreciative of the care they receive, and it is an honor to serve them. The patients make every day I volunteer a memorable and fun experience."

Is there anything else you'd like to share?

Danielle speaks with great gratitude about her experience volunteering at Bethesda. "Bethesda is an amazing place to volunteer," she says. "I am so fortunate I am able to help my community by being part of a team that truly does serve the community." She recognizes the important role Bethesda plays in providing healthcare access to those who might not otherwise have it, and the leadership of the organization as a blessing to the community. Danielle concludes, "My life has improved significantly since volunteering and I am so grateful for the opportunity to serve."

Danielle Prichard's story is a testament to the transformative power of volunteering. Her commitment to making a difference in the lives of others, her passion for continuous learning, and her appreciation for the unique culture at Bethesda make her a valued member of the volunteer team.

\$610,983
Amount of dollars saved through volunteer hours.

15 Church Clinics Tyler Clinics

Financials



Contributions \$1,397,318 Special Events Net \$861,140 Grants \$506,373 Patient Fees \$2,066,930 Hangers of Hope Net \$1,161,296

Revenue over Expenditures As of June 30, 2024

		Year To Date 6/30/24		
	Actual	Approved Budget 24	Budget Diff	
Revenue over Expenditures		Budget 24	Dill	
Revenues			(0.5.50.4)	
Total Adult Program	1,184,096	1,270,690	(86,594)	
Total Pediatric Program	882,834	878,000	4,834	
Total Contributions	1,397,318	1,394,603	2,715	
Total Grants	506,373	702,500	(196,127)	
Total Special Events	1,008,211	703,806	304,405	
Total Thrift Operations	4,602,417	5,117,540	(515,123)	
Total Other Income	<u> 28,506</u>	0	28,506	
Total Revenues	9,609,755	10,067,139	(457,384)	
Expenditures				
Total Program	698,346	944,266	245,920	
Total Thrift Store	200,251	164,419	(35,832)	
Total Fundraising	271,341	194,300	(77,041)	
Total Administration	863,146	704,317	(158,829)	
Total Personnel	6,139,793	6,874,141	734,348	
Total Occupancy	846,062	761,955	(84,107)	
Total Expenditures	9,018,939	9,643,398	624,459	
Total Revenue over Expenditures	<u>590,816</u>	423,741	167,075	
Total Net Donated Revenue				
& Depreciation/Donated Expense	<u>865,782</u>			
Total Net Revenue over Expenditures	<u>1,456,598</u>			
Footnote:	0.533.13			
Medical Community Value	2,537,113			
Dental Community Value	1,197,531			

Footnote:	
Medical Community Value	2,537,113
Dental Community Value	1,197,531
Capital Expenditures:	
Equipment	199,272
Fixed Assets Improvements	172,281
Expansion	9,315
Transportation	5,356
Payments to Debt	
Repayments on commercial loan	387,081
Monies Moved to ETCF:	
Foundation	100,000

Your generosity is valued and we believe in the highest levels of transparency. We work hard to maintain accountability on national and local levels.











And let us not grow weary of doing good, for in due season we will reap, if we do not give up.

Galatians 6:9 ESV

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To learn more about Bethesda Health Clinic, contact us at:

409 W. Ferguson Tyler, TX 75702 903.596.8353

www.bethesdaclinic.org